

November 20, 2009

Philips Respironics

1740 Golden Mile Highway

Monroeville, PA 15146

Home Healthcare Solutions

Dear PLV-100, PLV-102b and PLV-102 customer,

Philips Respironics is announcing the manufacturing discontinuation of the PLV-100, PLV-102b and PLV-102 portable ventilators as of 12/31/2009. All reasonable efforts will be made to provide rental units, service, replacement parts and technical support to our customers through 12/31/2014. However, repairs will be subject to parts availability from the suppliers during this service period. Any manufacturing or service warranty already in place will be honored.

As technology progresses, new product offerings have been released to provide better options for both the patient and the homecare provider. Suggested replacements for the PLV models are:

Part Number	Discontinued Product	Part Number	Replacement Product
35001	PLV-100	1054260	Trilogy100, Domestic
37001	PLV-102	1054260	Trilogy100, Domestic
1003111	PLV-102b	1054260	Trilogy100, Domestic

If you have any interest in moving any patients to our newer technology, we are confident that the Trilogy 100 can help you meet your patients' needs and provide them with the newest technology available. To help facilitate this opportunity for you, we would like to offer you a 90 day Satisfaction Program with the purchase of the Trilogy 100 through 12/31/2009.

Trilogy100 makes invasive and noninvasive home ventilation less complicated with a simplified user interface and Respironics' proven BiPAP technology for greater versatility. Its lightweight design and internal and detachable batteries make portability easier for patients on the go.

Please contact Philips Respironics Customer Service at 1-800-345-6553 with any additional questions or if you are interested in receiving more information regarding the Trilogy 100.

Thanks for your support and consideration.

Regards,



Elaine Lesnak
US Marketing Manager
Home Respiratory Care
Philips Home Healthcare Solutions